

# Visualisation for Decision Making Under Uncertainty

## Decision Making Under Uncertainty in Visualisation?

Geoffrey Ellis, University of Konstanz and Alan Dix, University of Birmingham

cognitive biases in visualisation

investigation

cognitive biases in visualisation

examples of cognitive biases

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## Decision Making Under Uncertainty in Visualisation?

Geoffrey Ellis, University of Konstanz and Alan Dix, University of Birmingham

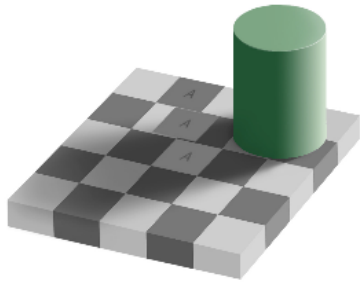
[cognitive biases in visualisation](#)

Examples of cognitive biases

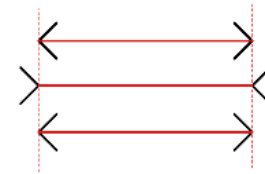
investigation

[cognitive biases in visualisation](#)

# optical illusions



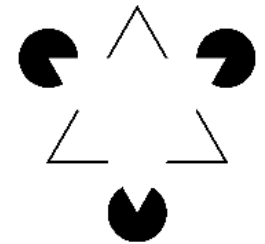
Julian Beever



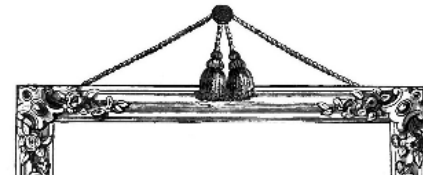
Muller-Lyer illusion

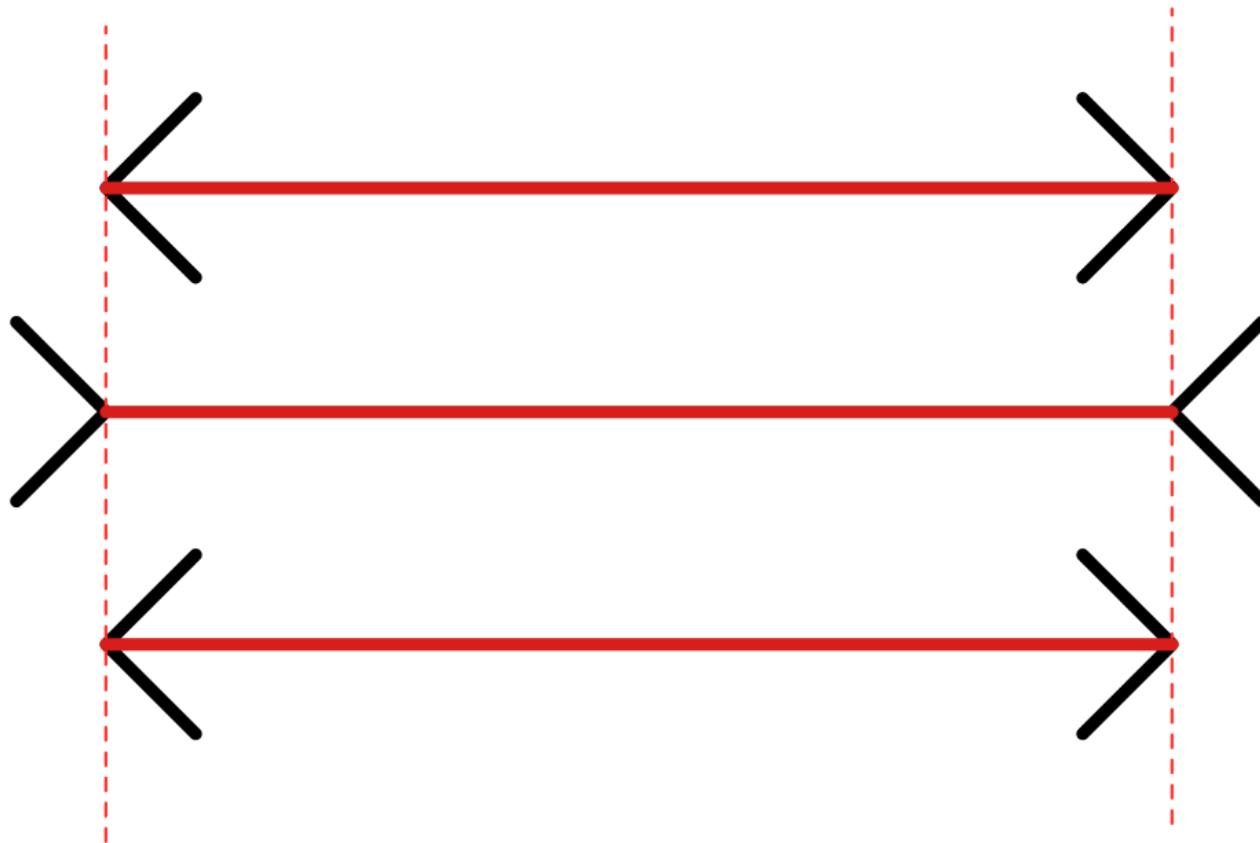


Felice Varini anamorphic interior



Kanizsa triangle





Muller-Lyer illusion



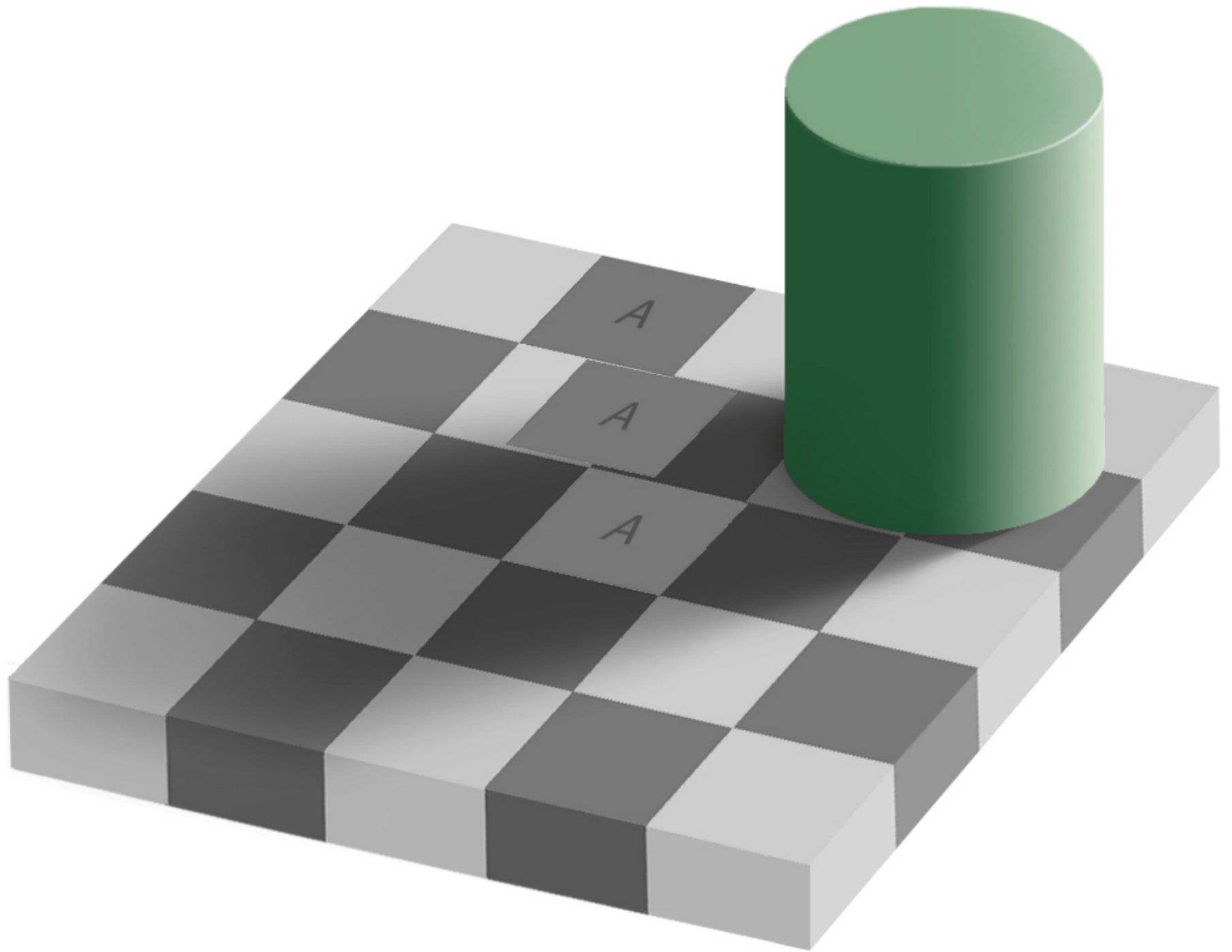
Julian Beaver

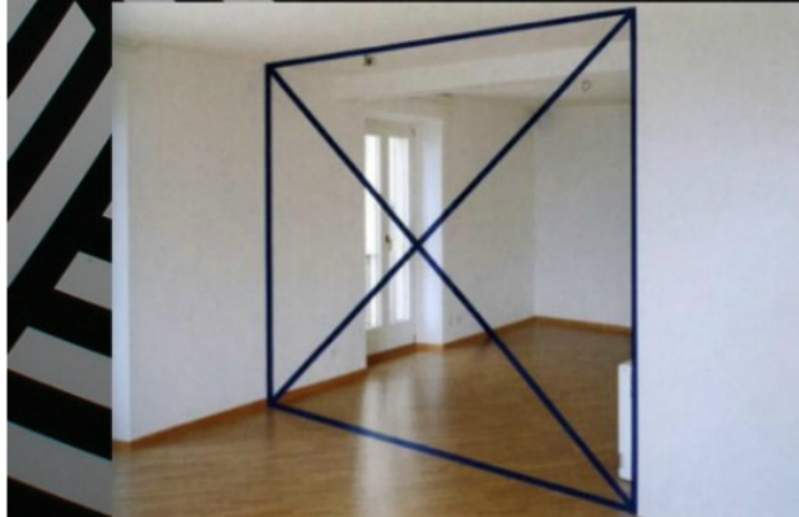
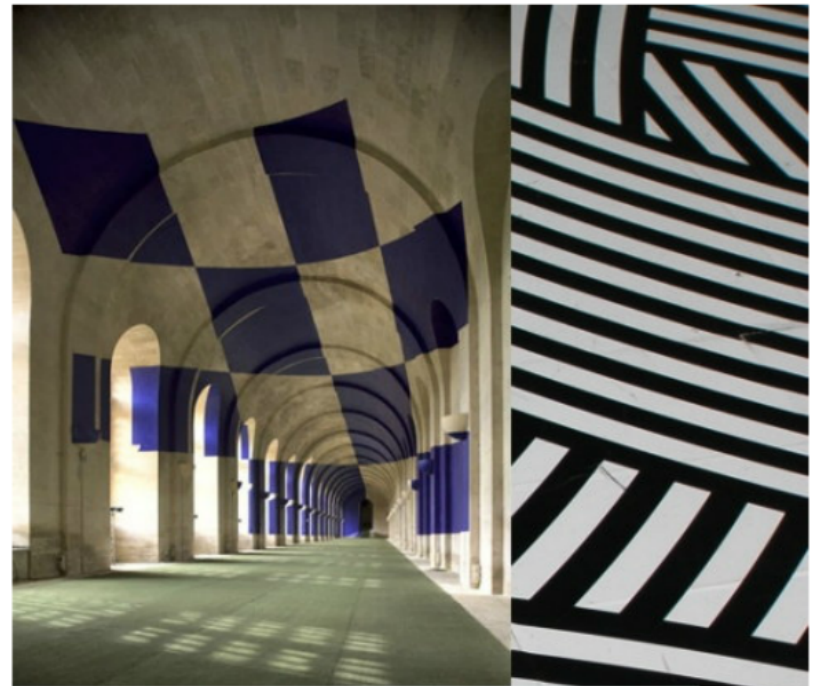




## Julian Beever







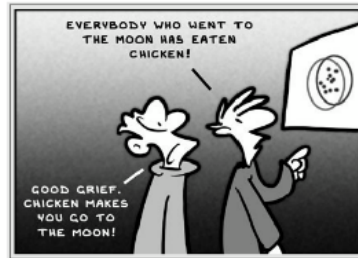
Felice Varini anamorphic interior



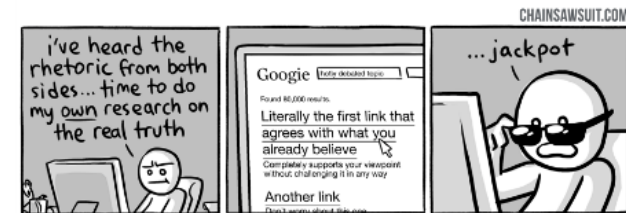
# examples of cognitive biases



chance



base rate



confirmation

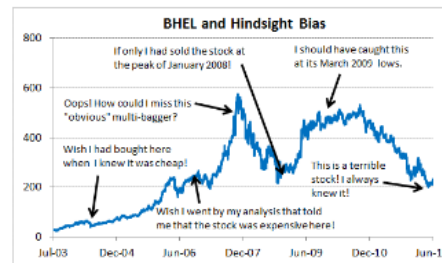
27546653454  
32267654617



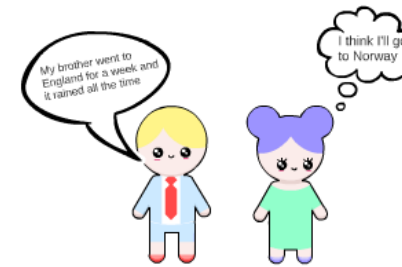
auction price?

salary negotiation

anchoring and adjustment



hindsight



vividness

# examples of c

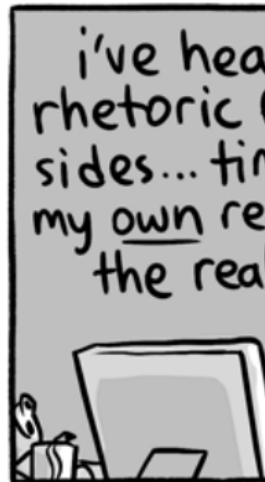


chance



bas

# Examples of cognitive



base rate

# Cognitive biases



confirmation

27546653454

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auction price?

salary negotiation

# anchoring and adjustment

800

600

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auction price?

# anchoring and

price?

salary negotiation

g and adjustment

800

600

400

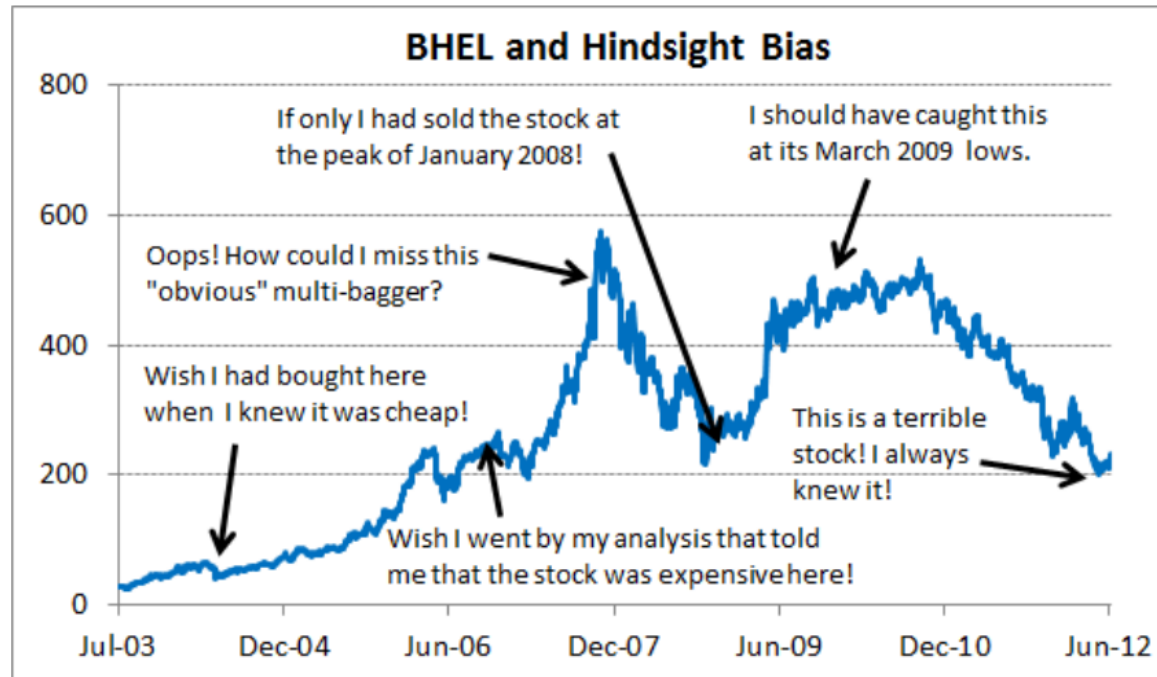
200

0

Ju

negotiation

ment



My brot  
Englan  
it raine

hindsight



My brother went to  
England for a week and  
it rained all the time



I think I'll go  
to Norway



vividness

Actor-observer  
Adjustment  
Ambiguity Effect  
Anchoring  
Anchoring & Adjustment  
Anchoring and underadjustment  
Anthropic bias  
Ascription of Causality  
Asymmetric dominance  
Attentional  
Attenuation  
Authority

Asymmetric dominance

Attentional

Attenuation

Authority

Availability Heuristic

Availability in causes of death

Backfire effect

Bandwagon Effect

Base Rate

Base rate neglect

Belief

Belief overkill

Beneffectance

Bias Blind Spot

Bias Blind Spot

skip 20 pages of cognitive biases!

Selective Perception  
Selective Search of Evidence  
Selectivity  
Self-Fulfilling Prophecy  
Self-serving  
Simmelweis reflex  
Similarity  
Single mindedness  
Social comparison  
Source confusion  
Source Credibility Bias  
Spacing effect  
Status quo  
Stereotypical

Spacing effect

Status quo

Stereotypical

Stereotyping

Student Syndrome

Subadditivity effect

Subjective validation

Subset

Success

Suffix effect

Suggestibility

Sunk cost effect

Survivorship

System justification

Suggestibility  
Sunk cost effect  
Survivorship  
System justification  
Telescoping effect  
Test  
Testimony  
Testing effect  
Texas sharpshooter fallacy  
Tip of the tongue  
Trait ascription  
Ultimate attribution error  
Unacceptability  
Unit

**Cognitive biases in action**

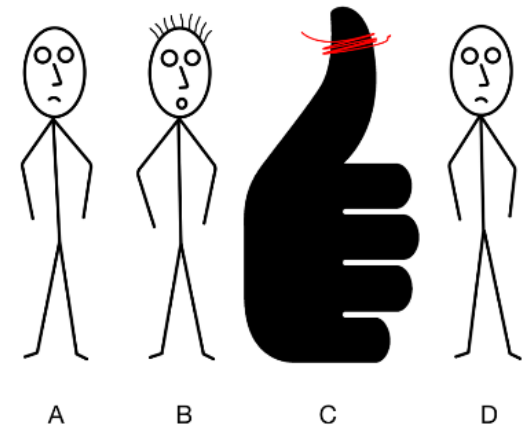
No. 348 The Von Restorff effect



Texas sharpshooter fallacy  
Tip of the tongue  
Trait ascription  
Ultimate attribution error  
Unacceptability  
Unit  
Von Restorff effect  
Voter's illusion  
Well travelled road effect  
Wishful Thinking  
Worse-than-average effect  
Zeigarnik Effect

**Cognitive biases in action**

No. 348 The Von Restorff effect



Unfortunately, C has little chance in the police identification parade



# why are humans sometimes irrational?

☰ have to make decision fast

aversion to loss 📉

"Thinking" uses up our resources remarkably quickly



# irrational?

☰ have to make decision fast

aversion to loss 

"thinking" uses up our resources remarkably

# es irrational?

☰ have to make decision fast

aversion to loss 

"Thinking" uses up our resources remarkably quickly



# investigation

## cognitive biases in visualisation

when interpreting a visualisation, do cognitive biases have a negative impact on the decision?

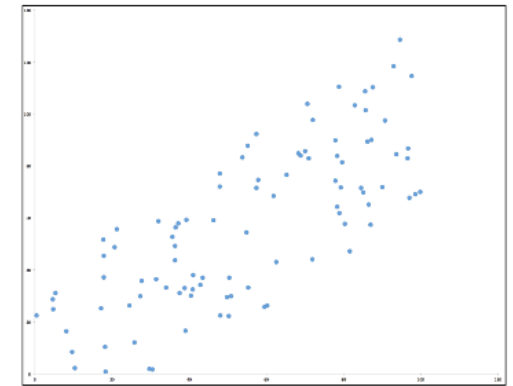
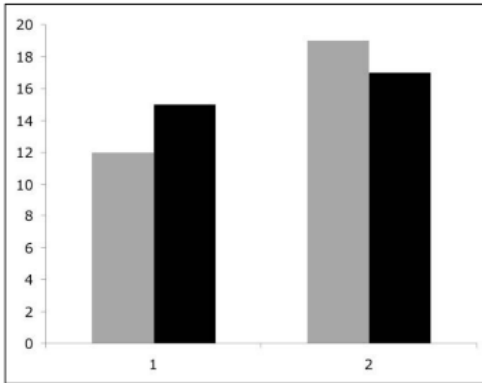
if so, can detect particular cognitive biases, and can we mitigate the effect to improve the decision?



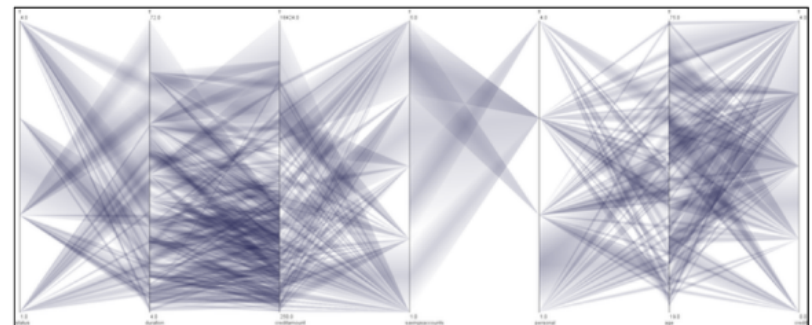
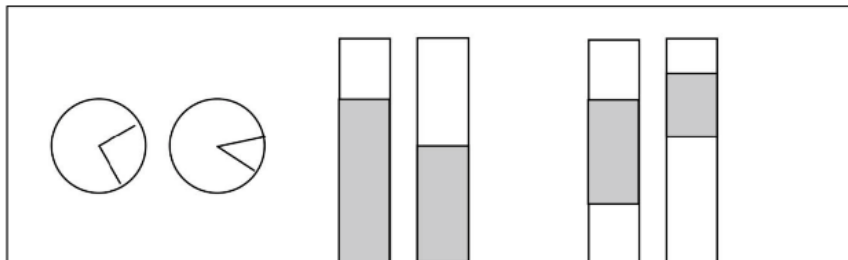
require  
uncertainty



require  
uncertainty  
+  
decision



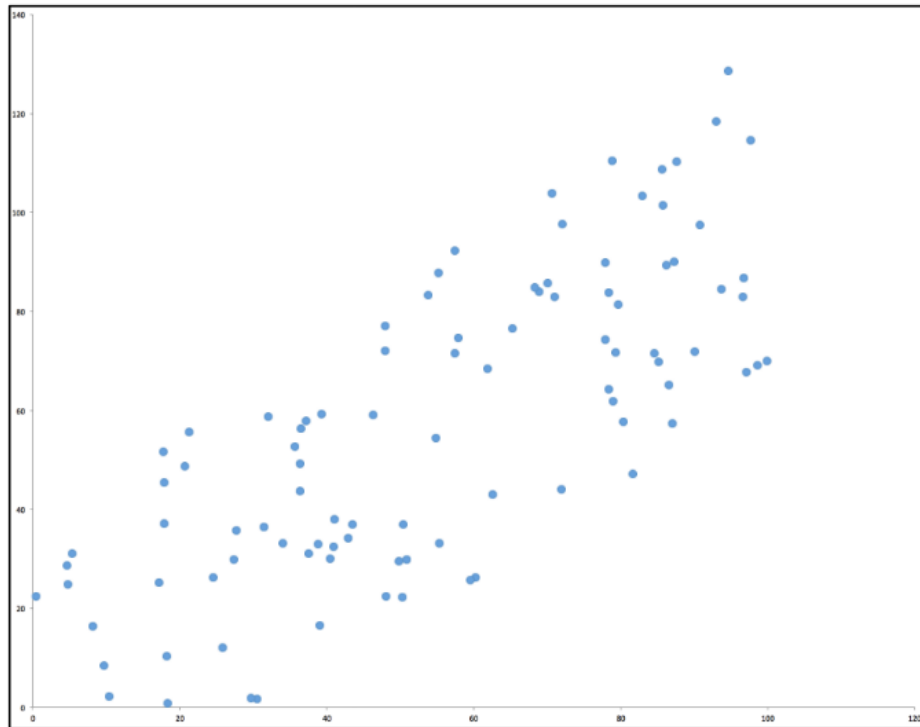
clustering illusion



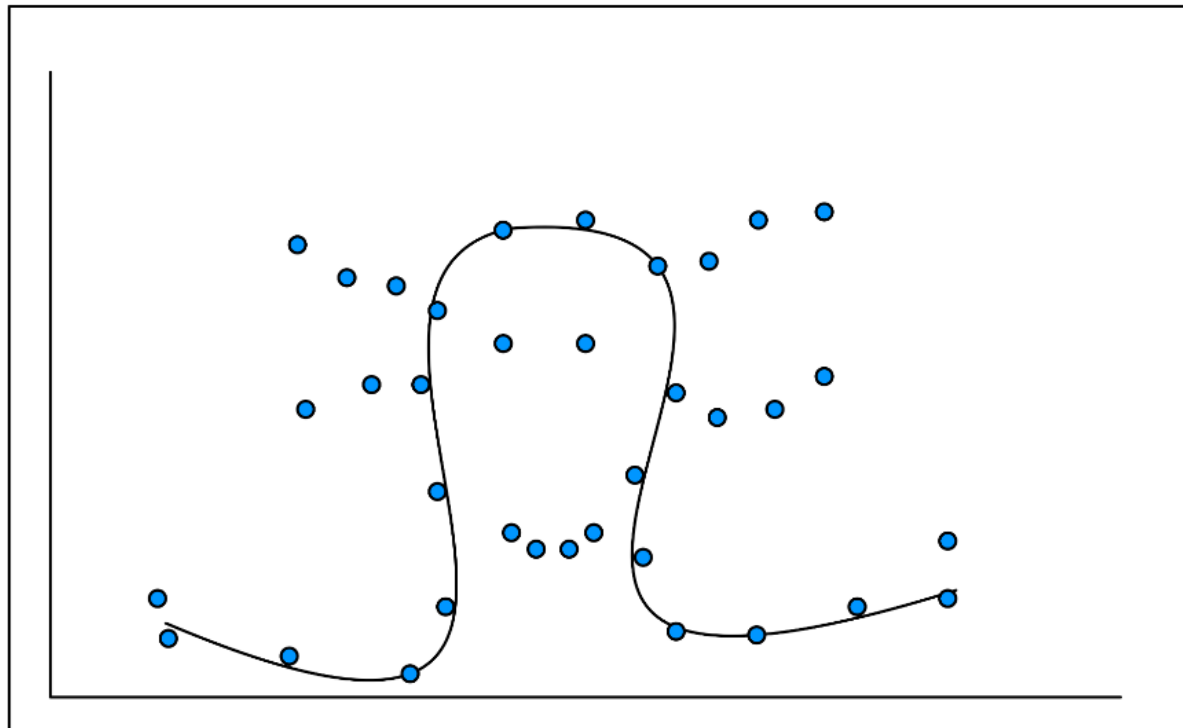
framing

nty

n

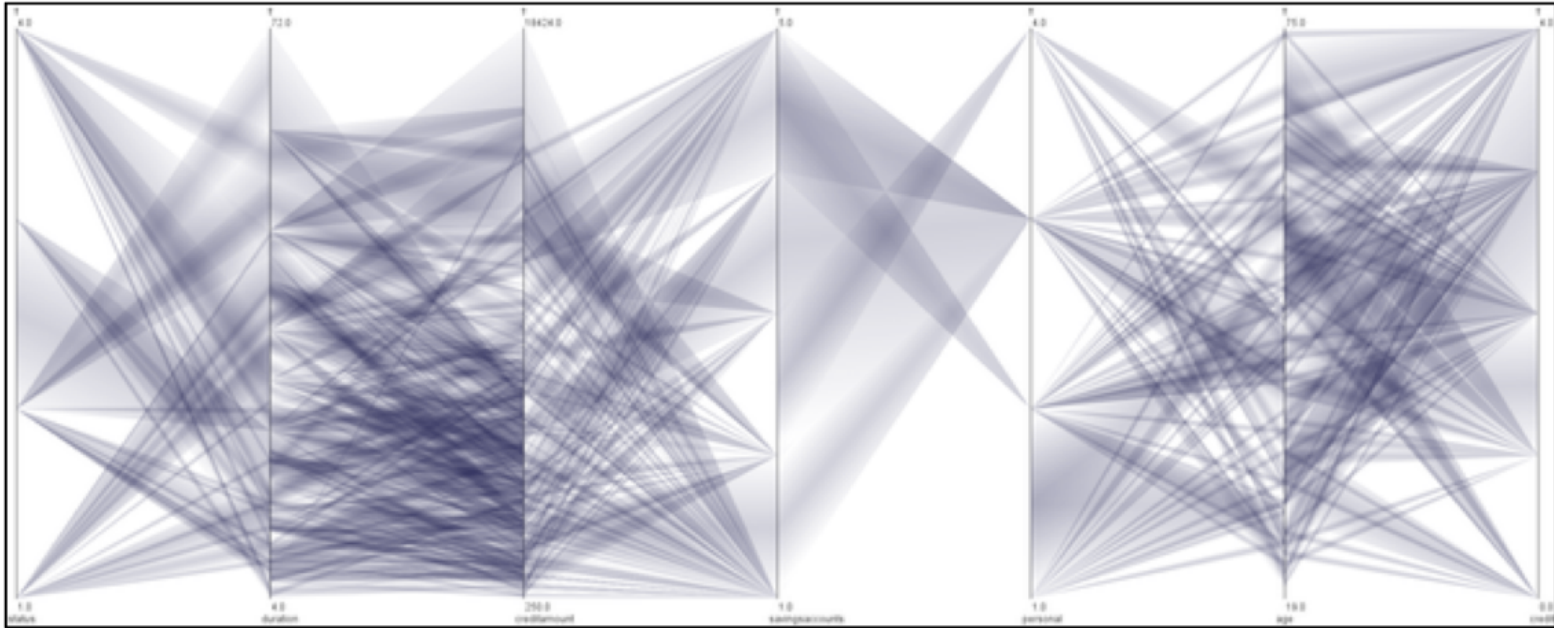


clustering illusion



completeness

# clustering illusion



framing

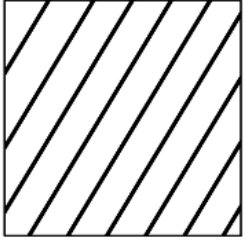


completeness

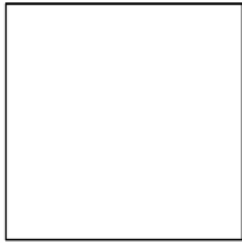


can we 'anchor' the users?

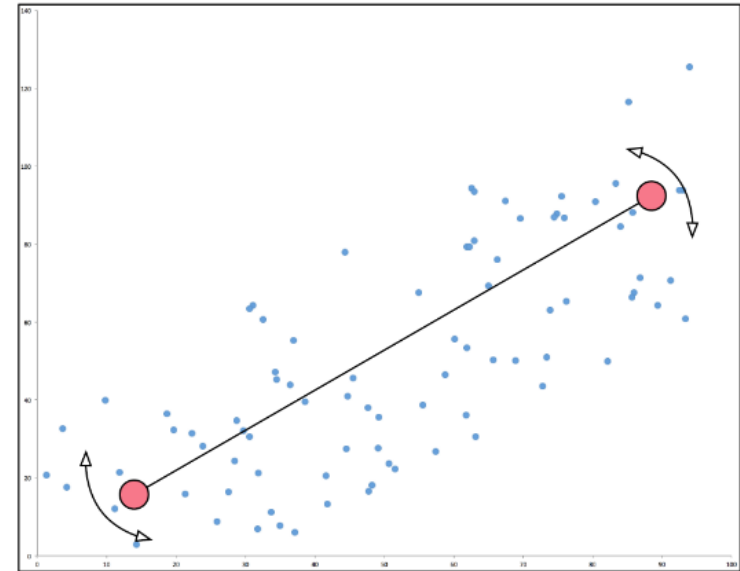
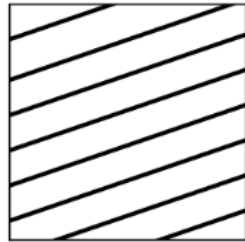
# STUDIES



or



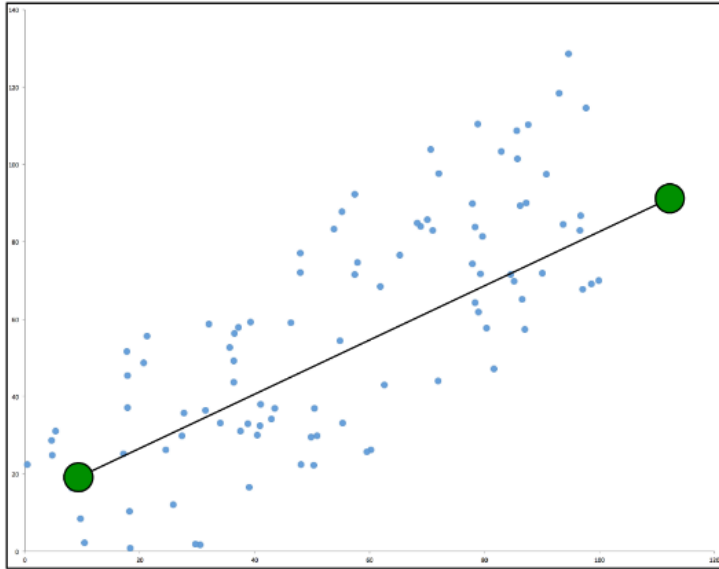
or



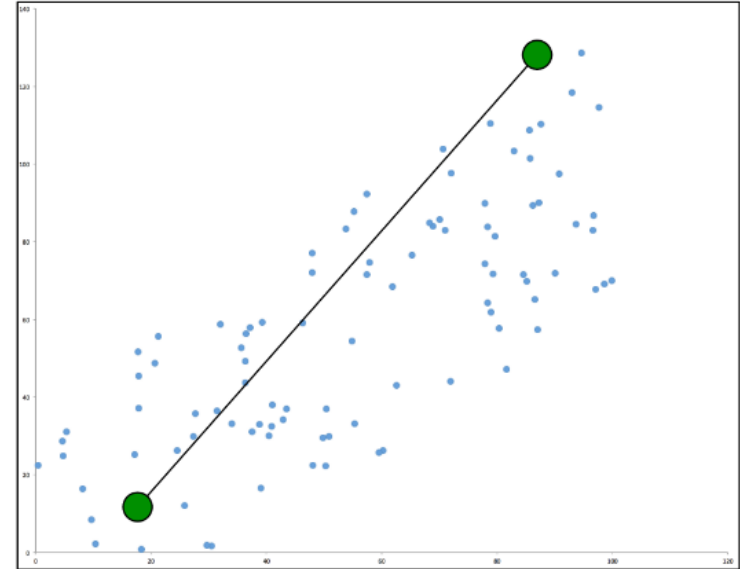
anchoring



anchoring



or



adjustment



VISUAL ANALYTICS FOR SENSE-MAKING  
IN CRIMINAL INTELLIGENCE ANALYSIS

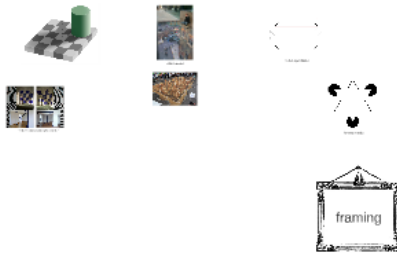
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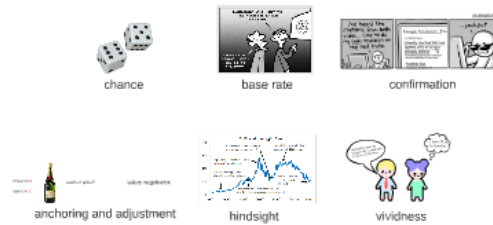
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#### optical illusions



#### examples of cognitive biases



#### investigation

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#### why are humans sometimes irrational?

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#### studies

